



NICHE

*Taste of Ghana*

NICHE CONFECTIONERY LTD

# COMPANY OVERVIEW

**Niche Cocoa Industry Limited (Niche)** is a Ghanaian based privately owned company that produces cocoa derivatives and Cocoa based confectionary products

**Niche** was established in May 2011 and is currently Ghana's largest processing company with a processing capacity of 90,000MT.

**Niche** is a member of the following bodies:

- Federation of Cocoa Commerce (FCC)
- Ghana Free Zones
- Ghana Club 100

**Niche** produces high quality cocoa products made from Ghanaian beans (single origin) such as:

- Natural cocoa liquor
- Natural and deodorized cocoa butter
- Natural and alkalized Cocoa cake
- Natural and Alkalized cocoa powder

**Niche** is uncompromising on the consistent delivery of high quality products The business has the following certifications

- FSSC 22000, Organic, Kosher, Halaal, UTZ, Fairtrade, Ghana Standards Authority, Ghana Food and drugs Authority



# COMPANY OVERVIEW

- **Niche Confectionery** is a subsidiary of **Niche** and was established in 2018.
- **Niche confectionery** has the capability to produce high quality confectionery products such as:
  - **Chocolates**
    - Bars (plain, flavoured and with pieces such as nuts and fruits)
      - Dark
      - Milk
    - Drops
    - Chocolate coated nuts
  - **Natural cocoa powder**
    - In jars
    - In sachets
  - **Powdered chocolate drinks**
    - In sachets
    - In jars
  - **Ready to drink chocolate beverages**
    - In PET
    - In TetraPak
  - **Chocolate spreads**
    - Tubs
    - Sachets



# THE NICHE DIFFERENCE

SINGLE ORIGIN BEAN

FROM BEAN TO BAR

QUALITY CREDENTIALS

STATE OF THE ART TECHNOLOGY

EXPERIENCED TEAM



**SOLLICH**  **Duyvis Wiener**  
from cocoa to chocolate

**Sidel**



**BUHLER**



# NICHE HAS WON VARIOUS AWARDS THROUGH THE YEARS

## GHANA EXPORTER OF THE YEAR :

- 2013
- 2014
- 2015



## MADE IN GHANA AWARDS:

• 2018 PREMIUM QUALITY CONFECTIONERY OF THE YEAR



## PRESIDENT'S EXPORTER AWARDS:

- 2017 SILVER AND PREMIUM EXPORTER OF THE YEAR
- 2018 PREMIUM EXPORTER OF THE YEAR



## GHANA COCOA AWARDS:

- 2019 PROCESSING COMPANY (SEMI FINISHED AND TERTIARY )
- CHOCOLATE BRAND (LARGE SCALE)
- BEST PACKAGING INNOVATION



## MADE IN GHANA 2020:

- BEST MADE IN GHANA PRODUCT OF 2019





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## THE NICHE BRANDED PRODUCT RANGE

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# THE RANGE: DARK CHOCOLATE

## 56% COCOA CONTENT



**Origin:**  
100% Ghana Cocoa

**Ingredients:**  
Cocoa Liquor, Sugar, Cocoa Butter, Soy Lecithin (Emulsifier), Vanillin

**Taste:**  
A sweet dark, marked by the rich "chocolatey" flavour of Ghana Cocoa

**Packaging:**  
1. Niche Chocolate Bar  
Units per box: 10 bars per box  
Bar Dimensions: 157.5mm x 77.5mm x 8.8mm  
Weight: 100g  
Packaging Style: Aluminum foil (sealing on three sides) and Paper

2. Niche Chocolate Bites  
Bar Dimensions: 34mm x 34mm x10mm  
Unit per box: 5 bites per pack  
Packaging Style: Aluminum paper foil

3. UNITS PER POUCH: 24 BITES PER POUCH

# THE RANGE: EXTRA DARK CHOCOLATE

## 72% COCOA CONTENT

1



2



3



### Origin:

100% Ghana Cocoa

### Ingredients:

Cocoa Masse, Sugar, Cocoa Butter, Natural Cocoa Powder, Soy Lecithin (Emulsifier), Vanillin (Emulsifier), Vanillin

### Taste:

A bitter-sweet dark, marked by the intense "chocolatey" flavour of Ghana cocoa

### Packaging:

#### 1. Niche Chocolate Bar

Units per box: 10 bars per box

Bar Dimensions: 157.5mm x 77.5mm x 8.8mm

Weight: 100g

Packaging Style: Aluminum foil (sealing on three sides) and Paper

#### 2. Niche Chocolate Bites

Bar Dimensions: 34mm x 34mm x10mm

Unit per box: 5 bites per pack

Packaging Style: Aluminum paper foil

#### 3. UNITS PER POUCH: 24 BITES PER POUCH

# THE RANGE: MILK CHOCOLATE

## 38% COCOA CONTENT



**Origin:**  
100% Ghana Cocoa

**Ingredients:**  
Milk, Sugar, Cocoa Butter, Cocoa Liquor, Soy Lecithin (Emulsifier), Vanillin

**Taste:**  
Creamy milk chocolate with rich caramel notes and a strong cocoa flavour

**Packaging:**

1. Niche Chocolate Bar  
Units per box: 10 bars per box  
Bar Dimensions: 157.5mm x 77.5mm x 8.8mm  
Weight: 100g  
Packaging Style: Aluminum foil (sealing on three sides) and Paper

2. Niche Chocolate Bites  
Bar Dimensions: 34mm x 34mm x10mm  
Unit per box: 5 bites per pack  
Packaging Style: Aluminum paper foil

# THE RANGE: MILK CHOCOLATE – COCONUT FLAVOUR

## 38% COCOA CONTENT



### Origin:

100% Ghana Cocoa

### Ingredients:

Milk, Sugar, Cocoa Butter, Cocoa Masse, Soy Lecithin (Emulsifier), Coconut Flavouring, Vanillin

### Taste:

Creamy milk chocolate with coconut flavour

### Packaging:

#### 1. Niche Chocolate Bar

Units per box: 10 bars per box

Bar Dimensions: 157.5mm x 77.5mm x 8.8mm

Weight: 100g

Packaging Style: Aluminum foil (sealing on three sides) and Paper

#### 2. Niche Chocolate Bites

Bar Dimensions: 34mm x 34mm x10mm

Unit per box: 5 bites per pack

Packaging Style: Aluminum paper foil

# THE RANGE: MILK CHOCOLATE – ORANGE FLAVOUR

## 38% COCOA CONTENT



### Origin:

100% Ghana Cocoa

### Ingredients:

Milk, Sugar, Cocoa Butter, Cocoa Masse, Soy Lecithin (Emulsifier), Orange Flavouring, Vanillin

### Taste:

Creamy milk chocolate with orange flavour

### Packaging:

#### 1. Niche Chocolate Bar

Units per box: 10 bars per box

Bar Dimensions: 157.5mm x 77.5mm x 8.8mm

Weight: 100g

Packaging Style: Aluminum foil (sealing on three sides) and Paper

#### 2. Niche Chocolate Bites

Bar Dimensions: 34mm x 34mm x 10mm

Unit per box: 5 bites per pack

Packaging Style: Aluminum paper foil

# THE RANGE: MILK CHOCOLATE – GINGER FLAVOUR

## 38% COCOA CONTENT



1



2

### Origin:

100% Ghana Cocoa

### Ingredients:

Milk, Sugar, Cocoa Butter, Cocoa Masse, Soy Lecithin (Emulsifier), Ginger Flavouring, Vanillin

### Taste:

Creamy milk chocolate with ginger flavour

### Packaging:

#### 1. Niche Chocolate Bar

Units per box: 10 bars per box

Bar Dimensions: 157.5mm x 77.5mm x 8.8mm

Weight: 100g

Packaging Style: Aluminum foil (sealing on three sides) and Paper

#### 2. Niche Chocolate Bites

Bar Dimensions: 34mm x 34mm x 10mm

Unit per box: 5 bites per pack

Packaging Style: Aluminum paper foil

# THE RANGE: MILK CHOCOLATE – BANANA FLAVOUR

## 38% COCOA CONTENT



### Origin:

100% Ghana Cocoa

### Ingredients:

Milk, Sugar, Cocoa Butter, Cocoa Masse, Soy Lecithin (Emulsifier), Banana Flavouring, Vanillin

### Taste:

Creamy milk chocolate with banana flavour

### Packaging:

#### 1. Niche Chocolate Bar

Units per box: 10 bars per box

Bar Dimensions: 157.5mm x 77.5mm x 8.8mm

Weight: 100g

Packaging Style: Aluminum foil (sealing on three sides) and Paper

#### 2. Niche Chocolate Bites

Bar Dimensions: 34mm x 34mm x10mm

Unit per box: 5 bites per pack

Packaging Style: Aluminum paper foil

# THE RANGE: MILK CHOCOLATE – COFFEE FLAVOUR

## 38% COCOA CONTENT



### Origin:

100% Ghana Cocoa

### Ingredients:

Milk, Sugar, Cocoa Butter, Cocoa Masse, Soy Lecithin (Emulsifier), Coffee Flavouring, Vanillin

### Taste:

Creamy milk chocolate with coffee flavour

### Packaging:

#### 1. Niche Chocolate Bar

Units per box: 10 bars per box

Bar Dimensions: 157.5mm x 77.5mm x 8.8mm

Weight: 100g

Packaging Style: Aluminum foil (sealing on three sides) and Paper

#### 2. Niche Chocolate Bites

Bar Dimensions: 34mm x 34mm x 10mm

Unit per box: 5 bites per pack

Packaging Style: Aluminum paper foil

# THE RANGE: MILK CHOCOLATE – HONEY FLAVOUR

## 38% COCOA CONTENT



### Origin:

100% Ghana Cocoa

### Ingredients:

Milk, Sugar, Cocoa Butter, Cocoa Masse, Soy Lecithin (Emulsifier), Honey Flavouring, Vanillin

### Taste:

Creamy milk chocolate with honey flavour

### Packaging:

#### 1. Niche Chocolate Bar

Units per box: 10 bars per box

Bar Dimensions: 157.5mm x 77.5mm x 8.8mm

Weight: 100g

Packaging Style: Aluminum foil (sealing on three sides) and Paper

#### 2. Niche Chocolate Bites

Bar Dimensions: 34mm x 34mm x 10mm

Unit per box: 5 bites per pack

Packaging Style: Aluminum paper foil

# THE RANGE: MILK CHOCOLATE – LIME FLAVOUR

## 38% COCOA CONTENT



### Origin:

100% Ghana Cocoa

### Ingredients:

Milk, Sugar, Cocoa Butter, Cocoa Masse, Soy Lecithin (Emulsifier), Lime Flavouring, Vanillin

### Taste:

Creamy milk chocolate with lime flavour

### Packaging:

#### 1. Niche Chocolate Bar

Units per box: 10 bars per box

Bar Dimensions: 157.5mm x 77.5mm x 8.8mm

Weight: 100g

Packaging Style: Aluminum foil (sealing on three sides) and Paper

#### 2. Niche Chocolate Bites

Bar Dimensions: 34mm x 34mm x10mm

Unit per box: 5 bites per pack

Packaging Style: Aluminum paper foil

# THE RANGE: MILK CHOCOLATE – STRAWBERRY FLAVOUR

## 38% COCOA CONTENT



### Origin:

100% Ghana Cocoa

### Ingredients:

Milk, Sugar, Cocoa Butter, Cocoa Masse, Soy Lecithin (Emulsifier), Strawberry Flavouring, Vanillin

### Taste:

Creamy milk chocolate with strawberry flavour

### Packaging:

#### 1. Niche Chocolate Bar

Units per box: 10 bars per box

Bar Dimensions: 157.5mm x 77.5mm x 8.8mm

Weight: 100g

Packaging Style: Aluminum foil (sealing on three sides) and Paper

#### 2. Niche Chocolate Bites

Bar Dimensions: 34mm x 34mm x10mm

Unit per box: 5 bites per pack

Packaging Style: Aluminum paper foil

# THE RANGE: MILK CHOCOLATE – MANGO FLAVOUR

## 38% COCOA CONTENT



### Origin:

100% Ghana Cocoa

### Ingredients:

Milk, Sugar, Cocoa Butter, Cocoa Masse, Soy Lecithin (Emulsifier), Mango Flavouring, Vanillin

### Taste:

Creamy milk chocolate with mango flavour

### Packaging:

#### 1. Niche Chocolate Bar

Units per box: 10 bars per box

Bar Dimensions: 157.5mm x 77.5mm x 8.8mm

Weight: 100g

Packaging Style: Aluminum foil (sealing on three sides) and Paper

#### 2. Niche Chocolate Bites

Bar Dimensions: 34mm x 34mm x10mm

Unit per box: 5 bites per pack

Packaging Style: Aluminum paper foil

# THE RANGE: MILK CHOCOLATE – VARIETY POUCH



## OUR VARIETY POUCHES:

Different packaging designs  
10 Assorted Milk Chocolate Flavours  
24 bites per pouch

## THE RANGE: NATURAL COCOA POWDER



**Origin:**  
100% Ghana Cocoa

**Ingredients:**  
Natural Cocoa Powder

**Taste:**  
Intense flavour of roasted cocoa

**Packaging:**  
•Weight: 250g  
•Jars per Carton: 12  
•Packaging Style: PET Jar with tamper proof cover

## THE RANGE: INSTANT CHOCOLATE DRINK (HOT CHOCOLATE)



### Origin:

100% Ghana Cocoa

### Ingredients:

Sugar, Milk Powder, Cocoa Powder, Soy Lecithin (Emulsifier), Vanillin, Vitamin Complex

### Taste:

- Rich chocolate flavour with creamy milk smoothness

### Packaging:

- Dimensions: 120mm x 80mm
- Weight: 20g
- Sachets per Carton: 300
- Packaging Style: Aluminium/PE laminate sachet sealed on four sides.

# THE RANGE: READY TO DRINK CHOCOLATE DRINK



**Origin:**  
100% Ghana Cocoa

**Ingredients:**  
Water, Sugar, Milk Powder, Cocoa Powder, Soy Lecithin (Emulsifier), Salt, Stabilizer, Flavouring

**Taste:**  
Rich chocolate flavor with creamy milk smoothness

**Packaging:**

1.
  - **Volume:** 250ml
  - **Bottles per Carton:** 15 Bottles per Carton
  - **Packaging Style:** PET Bottle with tamper-proof cover
2.
  - **Volume:** 250ml
  - **Packs per Carton:** 30 Packs per Carton
  - **Packaging Style:** Tetra Pak box with a straw for sipping and a peel-off seal for pouring

## THE RANGE: CHOCOLATE SPREAD

①



②



### Origin:

100% Ghana Cocoa

### Ingredients:

Sugar, Vegetable Oil, Nut Paste, Cocoa Powder  
Skimmed Milk Powder, Sweet Whey Powder, Soy Lecithin  
(Emulsifier), Vanillin

### Taste:

Smooth blend of roasted nuts and rich chocolate flavour

### Packaging:

1.
  - Weight: 250g
  - Tubs per Carton: 24
  - Packaging Style: Plastic tub with tamper-proof lid.

- 2.

- Weight: 25g
- Tubs per Carton: 200
- Packaging Style: Aluminium foil sachet with two-sided sealing



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## THE NICHE SEMI - FINISHED PRODUCT RANGE

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## THE RANGE: NATURAL COCOA LIQUOR



**Origin:**

100% Ghana Cocoa

**Ingredients:**

Natural Cocoa Liquor

**Description:**

Our pure cocoa mass is produced from fermented, dried and roasted cocoa beans from Ghana and contains cocoa solids (~48%) and cocoa butter (~52%).

**Packaging:**

Carton

Weight: 25kg

## THE RANGE: NATURAL COCOA BUTTER

- Natural Cocoa Butter
- Deodorized Cocoa Butter



**Origin:**

100% Ghana Cocoa

**Ingredients:**

Cocoa Butter

**Description:**

Our edible cocoa fat is extracted from cocoa liquor through hydraulic pressing.

The chemical and physical properties of our butter makes it very useful in both confectionery and pharmaceutical industries

**Packaging:**

Carton

Weight: 25kg

## THE RANGE: NATURAL COCOA CAKE

- Natural Cocoa Cake
- Alkalized Cocoa Cake



**Origin:**

100% Ghana Cocoa

**Ingredients:**

Cocoa Cake

**Description:**

The cocoa solids remaining after fat extraction process.

Our cocoa cake contains several minerals such as iron, magnesium, calcium and zinc.

**Packaging:**

Bag

Weight: 1000kg

## THE RANGE: NATURAL COCOA POWDER

- Natural Cocoa Powder
- Alkalized Cocoa Powder



**Origin:**

100% Ghana Cocoa

**Ingredients:**

Cocoa Powder

**Description:**

We pulverize our cocoa solids into cocoa powder for our confectionery plants and some customers

**Packaging:**

Bag

Weight: 25kg



**Postal Address:**

**Niche Cocoa Industry Limited**  
PMB 125, Community 1  
Tema  
Ghana

**Postal Address:**

**Niche Confectionery Limited**  
PMB 36, Community 1  
Tema  
Ghana



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